

SALES INCENTIVE SCHEME

The Sales Incentive Scheme to all categories of buyers is as under:-

SCHEME I

S. No.	Sale quantity per day (in bales)	Incentive (in Rs/Bale)
1	10000-14999	20
2	15000-19999	30
3	20000-24999	40
4	25000 and above	50

SCHEME II

S. No.	Sale quantity per calendar month (in bales)	Incentive (in Rs/Bale)
1	5000-9999	5
2	10000-14999	10
3	15000-19999	15
4	20000-24999	20
5	25000 and above	25

1. The Buyers will be eligible for the incentive only after they fulfill all their contractual obligations, that is, lifting of all the contracted bales within the time period specified in the sale contract.
2. The amount of incentive will be calculated and credited to the eligible Buyer's account only after completion of the crop year, that is, after 30th September.
3. The sale quantity under Scheme II for the purpose of incentive shall be calculated after excluding the sale quantity applicable for incentive under scheme I.
4. The scheme will be effective from 7/5/18.
